NPTEL Video Lecture Topic List - Created by LinuXpert Systems, Chennai

NPTEL Video Course - Management - Consumer Behaviour Subject Co-ordinator - Dr. Sangeeta Sahney Co-ordinating Institute - IIT - Kharagpur Sub-Titles - Available / Unavailable | MP3 Audio Lectures - Available / Unavailable Lecture 1 - Introduction to the Study of Consumer Behaviour Lecture 2 - Introduction to the Study of Consumer Behaviour (Continued...) Lecture 3 - Market Research and Consumer Behaviour Lecture 4 - Market Research and Consumer Behaviour (Continued...) Lecture 5 - Market Segmentation and Positioning Lecture 6 - Market Segmentation and Positioning (Continued...) Lecture 7 - The Consumer Decision Making Process Lecture 8 - The Consumer Decision Making Process (Continued...) Lecture 9 - Models of Consumers and Models of Consumer Behaviour Lecture 10 - Models of Consumers and Models of Consumer Behaviour (Continued...) Lecture 11 - Models of Consumers and Models of Consumer Behaviour (Continued...) Lecture 12 - Models of Consumers and Models of Consumer Behaviour (Continued...) Lecture 13 - Consumer Needs and Motivation, Emotions and Mood, Consumer Involvement Lecture 14 - Consumer Needs and Motivation, Emotions and Mood, Consumer Involvement (Continued...) Lecture 15 - Consumer Needs and Motivation, Emotions and Mood, Consumer Involvement (Continued...) Lecture 16 - Consumer Needs and Motivation, Emotions and Mood, Consumer Involvement (Continued...) Lecture 17 - Consumer Needs and Motivation, Emotions and Mood, Consumer Involvement (Continued...) Lecture 18 - Consumer Learning Lecture 19 - Consumer Learning (Continued...) Lecture 20 - Consumer Learning (Continued...) Lecture 21 - Consumer Learning (Continued...) Lecture 22 - Personality, Self Concept and Self Image Lecture 23 - Personality, Self Concept and Self Image (Continued...) Lecture 24 - Consumer Perception, Risk and Imagery Lecture 25 - Consumer Perception, Risk and Imagery (Continued...) Lecture 26 - Consumer Perception, Risk and Imagery (Continued...) Lecture 27 - Consumer Attitudes Lecture 28 - Consumer Attitudes (Continued...) Lecture 29 - Consumer Attitudes (Continued...)

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- Lecture 30 Consumer Communication
- Lecture 31 Consumer Communication (Continued...)
- Lecture 32 Consumer Groups and Reference Groups
- Lecture 33 Family and Family Life Cycle
- Lecture 34 Social Class and Mobility, Lifestyle Analysis
- Lecture 35 Culture, Sub-Culture and Cross-Culture
- Lecture 36 Culture, Sub-Culture and Cross-Culture (Continued...)
- Lecture 37 Interpersonal Communication and Influence
- Lecture 38 Opinion Leadership
- Lecture 39 Diffusion of Innovation
- Lecture 40 Diffusion of Innovation (Continued...)

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